



A Personal Care Journey

gfl
COSMETICS

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COSMETICS

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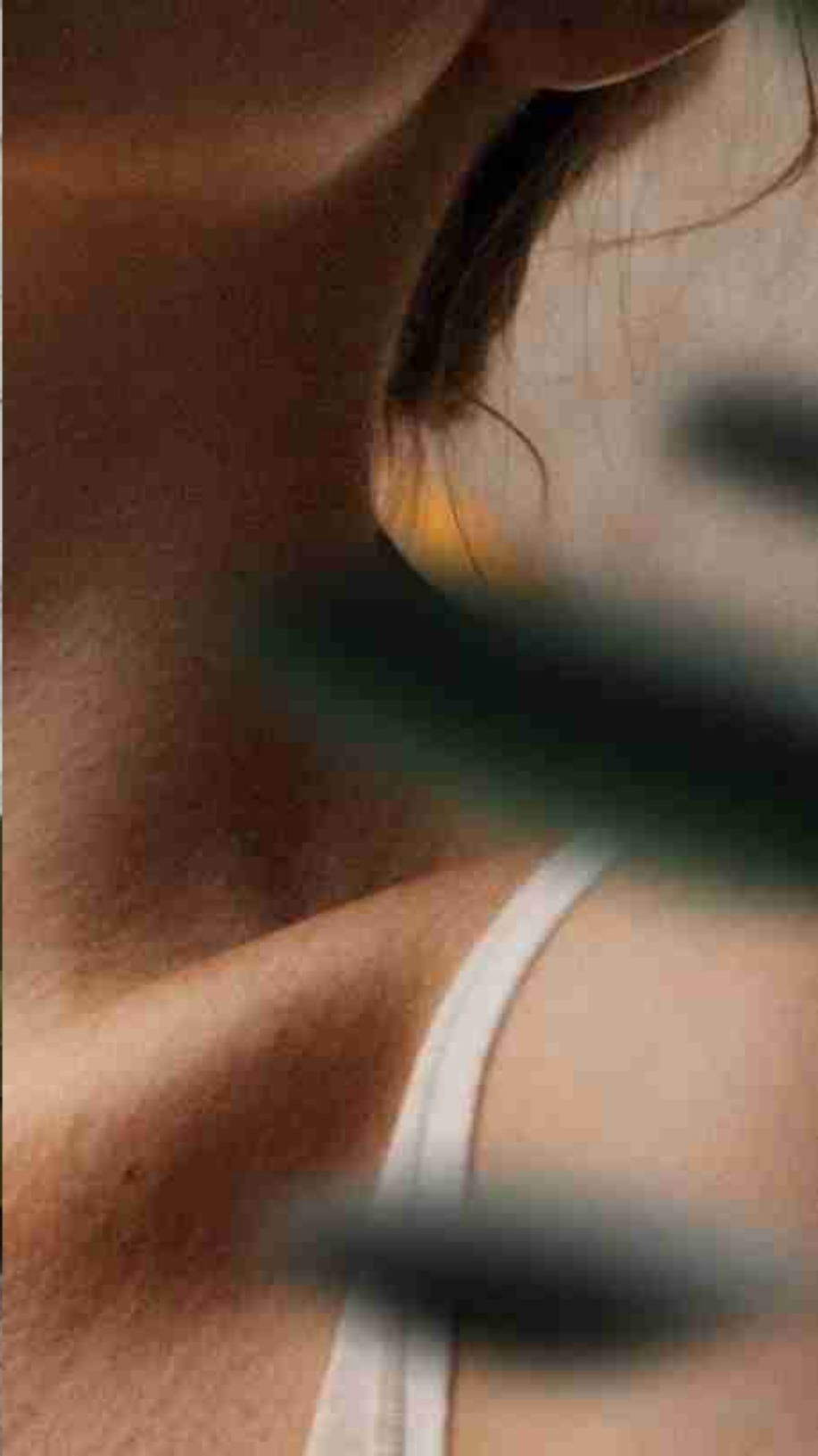
Patent pending
brackets by
GFL Cosmetics



Welcome to our world

Since 1995 GFL Cosmetics has been
creating, developing and selling
a unique combination of capabilities
and a range of **high-quality**
personal care products.





We create premium cosmetics

We **particularly care** about all **the aspects of product development:**

from **the formulas**, incorporating natural and organic ingredients, **to the packaging design.**

This approach aligns with our commitment to environmental sustainability and our focus on innovative and premium personal care products.



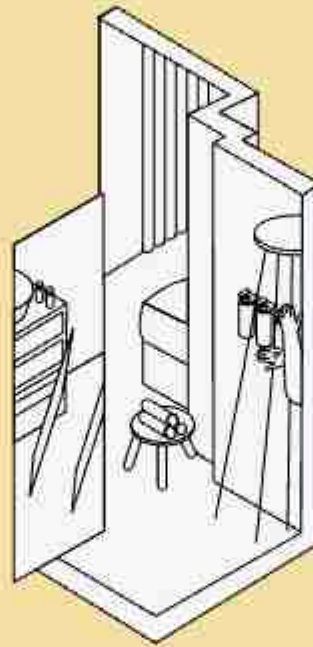
Our Business Units

GFL operates in three distinct business units: **retail, Amenities, in which we are leader, and contract manufacturing.** Each of these unit serves a different market segment within the personal care industry.

RETAIL



AMENITIES



CONTRACT MANUFACTURING



DISTRIBUTION CHANNELS

RETAIL: Mass Market & Selective Parfumerie

AMENITIES: Wholesalers / Hotels group

ONLINE: Dedicated e-Commerce / Customer / Marketplace



Retail

In our retail unit we are inspired by **Italian wisdom and traditions** and led by the principles of **safety and sustainability**.

Our innovative formulas are tested to satisfy high standards of efficacy, as well as being enjoyable to use.

Our retail brands

P R I J A

tinera
A TRADIZIONE ITALIANA

dadaumpa
organic baby care

PRIJA



“We create, develop, and sell, natural, organic, and vegan certified collections”

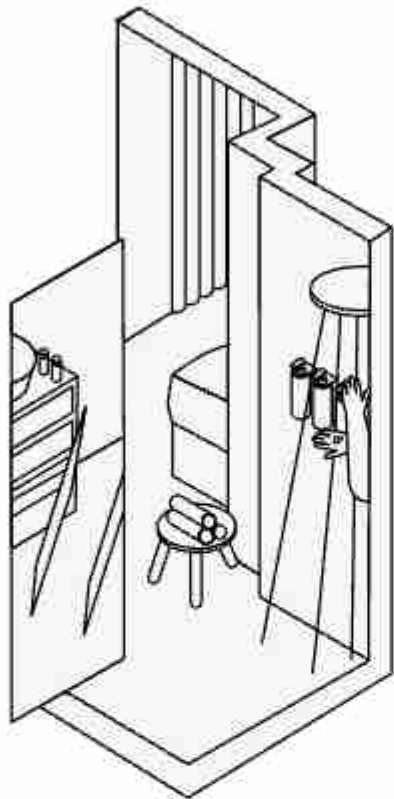


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dadaumpa
organic baby care



Amenities

Specialised in creating, developing and selling personal care products **for the hospitality industry.**

We can supply **via our distribution network a range of customers, from the luxury international company to the independent family property.**

Our experience and **dedication** in this field also allows us to create **tailor-made solutions**, capable of **reflecting the uniqueness and personality of each of our clients.**

Our brands

THE
RERUM NATURA

esme
organic

:ANYAH

Itinera
A TRAVEL ESSENTIALS

PRIJA

dadaumpa
essentials baby care

LANVIN
PARIS

ACQUA DI SARDEGNA

elemental
herbology

THOO

ALBERTA FERRETTI

Salvatore Ferragamo

NATIO

ACCA KAPPA

GUEST LOVE
"established"
1995

GALIMARD

GENEVA GUILD

grammo

GENEVA GREEN

NEUTRA

hopal

travelcare
essentials

TRAVELERAO

ECO ELEMENTS



“Every brand has unique needs: understanding our clients’ visions and turning them into successful private labels is at the heart of our approach.”

grammo



GENEVA GREEN

Contract Manufacturing



Contract Manufacturing division offers a **customised service** to brands that wish to subcontract or prefer to outsource production for efficiency and **cost-effectiveness**.

This allows brands to **focus on other aspects of their business**, like **marketing and sales**, while GFL handles the complexities of **product production**.

We only operate with a focus on **quality assurance**, adherence to **regulatory standards**, and have the ability to adapt our **service to the brand needs**, which are the key aspects of successful contract manufacturing in personal care industry.



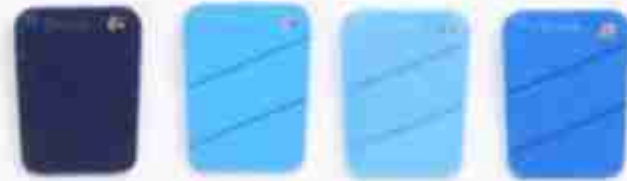
**PACKAGING
DESIGN**



**UNIQUE
FORMULATIONS**



SCENTS



“We offer the developing of a range of products tailored to clients’ brand identity, including unique formulations, scents, textures, and packaging design.”



Packaging solutions



Sachet

Capacity: 2ml up to 25 ml.
Production Capacity: Over 100 million per year.
Different Size and shapes available.



Doypack

Capacity: from 5 ml up to 100 ml.
Production Capacity: 30 million pieces per year.
Different Size and shapes available.



Solid Soap

Capacity: from 8 g up to 100 g.
Production Capacity: 250 million pieces per year.
Pleat wrapped, flow pack, paper and plastic wrapped.



PET bottles

Capacity: 330 ml to 600 ml.
Production Capacity: Over 60 million per year.
Refillable and non refillable, flip top cap options,
different size and shapes available.



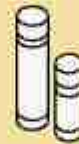
Large formats

Capacity: 1 l and 5 l.
Production Capacity: up to 10 million.



Towels

Production Capacity: Over 300 million per year.
Single use packed towels, paper and viscose
material available. For different uses.



Minisize bottles

Capacity: 19ml up to 100 ml.
Production Capacity: Over 160 million per year.
Screw caps and flip top options.



Tubes

Capacity: 30 - 40 ml.
Production Capacity: Over 100 million per year.
Monopiece tube.



Squeeze Dispenser

Capacity: 330 ml to 360 ml.
Production Capacity: Over 60 million per year.
Different Size and shapes available

Formulations

Our laboratory with its team of people **specialised in the cosmetological field** carries out research and development activities for the creation of new formulas, exploring new raw materials aimed at satisfying market demand and customer needs.

200	chassis of formulas between washers and emulsions
30	formula chassis for solid soaps
80	perfumes made with exclusive formula
500	selected and safe ingredients
20.000	analysis a year on raw materials, finished products and packaging

Cleansers

Solid and liquid shampoo
Body wash
Hair & body wash
Solid and liquid hand soap

Cream

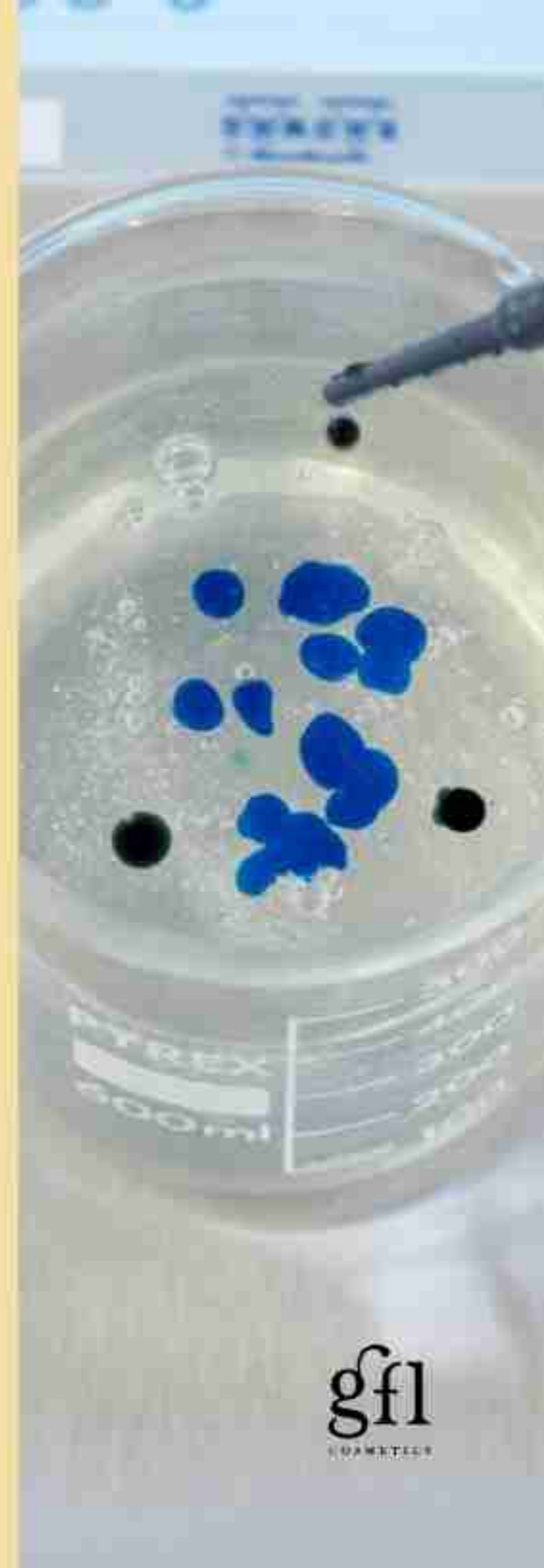
Conditioner
Hand cream
Body cream
Hand & body cream
Face cream
After-sun cream
Body Milk

Others

Scrub
Massage lotion
Makeup remover
Hand cleansing gel

Categories

Organic certified
Vegan friendly
Eco certified
RSPO
Baby care lines
Sanitisers & cleansers



Our Services



Formulas development

In our internal laboratory



Formulas ready to be used

Developed with our cosmetic R&D team



Graphic and printing development

With our internal graphic team



Packaging development

Tailored to customer needs



Moulds development

Fully customisable project management



Sourcing capacity

Packs, pochettes, gift boxes, and accessories from Europe and Asia Packaging Facilities



PIF management

Product Information File Management



Full project service

Including storage, production planning, stock management, and worldwide delivery capacity



Brackets: Patent pending by GFL Cosmetics
 Bottle with bracket: Registered Design



:ANYAH

-21-



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GFL Timeline

1995



A NEW JOURNEY WITH
REAL VOCATION FOR
AMENITIES JUST
STARTED.

Guido Bonadonna and Luigi Rossi received a request from one of Milan's leading publishers for a **soap infused sponge** giveaway and, **unable to find a manufacturer**, decided to **make the sponge by themselves**.

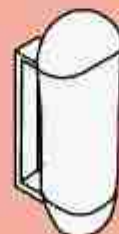


1998



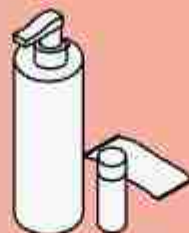
New headquarters opened in Opera, Milan.
The use of PET is introduced for GFL production for the first time.

2005



First patented wall bracket dispenser.

2003



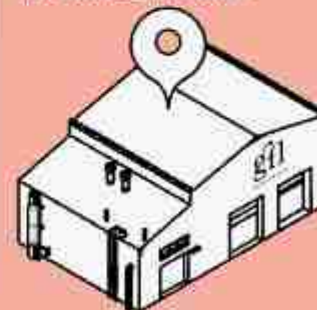
Launch of the Prija range

2009



GFL obtains the first Ecolabel certification on Anyah range

2010



GFL new production plant inaugurates in Siziano, Italy: 18'500 m2 in total.

2011



GFL opens its new headquarters in Lugano, Switzerland. Launch of the Doypack

2012

GFL launches one-piece tube solution.

Certificate range:
Osmé - Ecocert
Cosmos



2016

Flexible packaging for the internal printing



2015



GFL opens its branch office GFL USA in New York.

2017



GFL expands its manufacturing plan up to 25'000 m².
E-Commerce platform launch.

2019



GFL starts distribution across Asia Pacific.

Dispenser internal production.

2018

GFL opens its branch office GFL Middle East Trading LLC in Dubai, UAE.

Retail channel opening



2021

GFL opens its office in London, UK.

VEGANOK certification.

Itinera launch in retail channel.



Today

GFL research & development unit is **constantly working to the creation of new formulas**, and the selection of new raw materials aimed at **satisfying market demand and customer need.**

31,000 sqm

GFL production plant

+40

brands

+12,200

customers globally

1

Headquarter
(Switzerland)

+140

active countries

3

branch offices
(Italy, UK and Germany)

+1500

distributors

4

companies
(Switzerland, Italy, USA and Dubai)

+240

employees & coworkers

3

business units
(retail, amenities and contract manufacturing)

Our Map

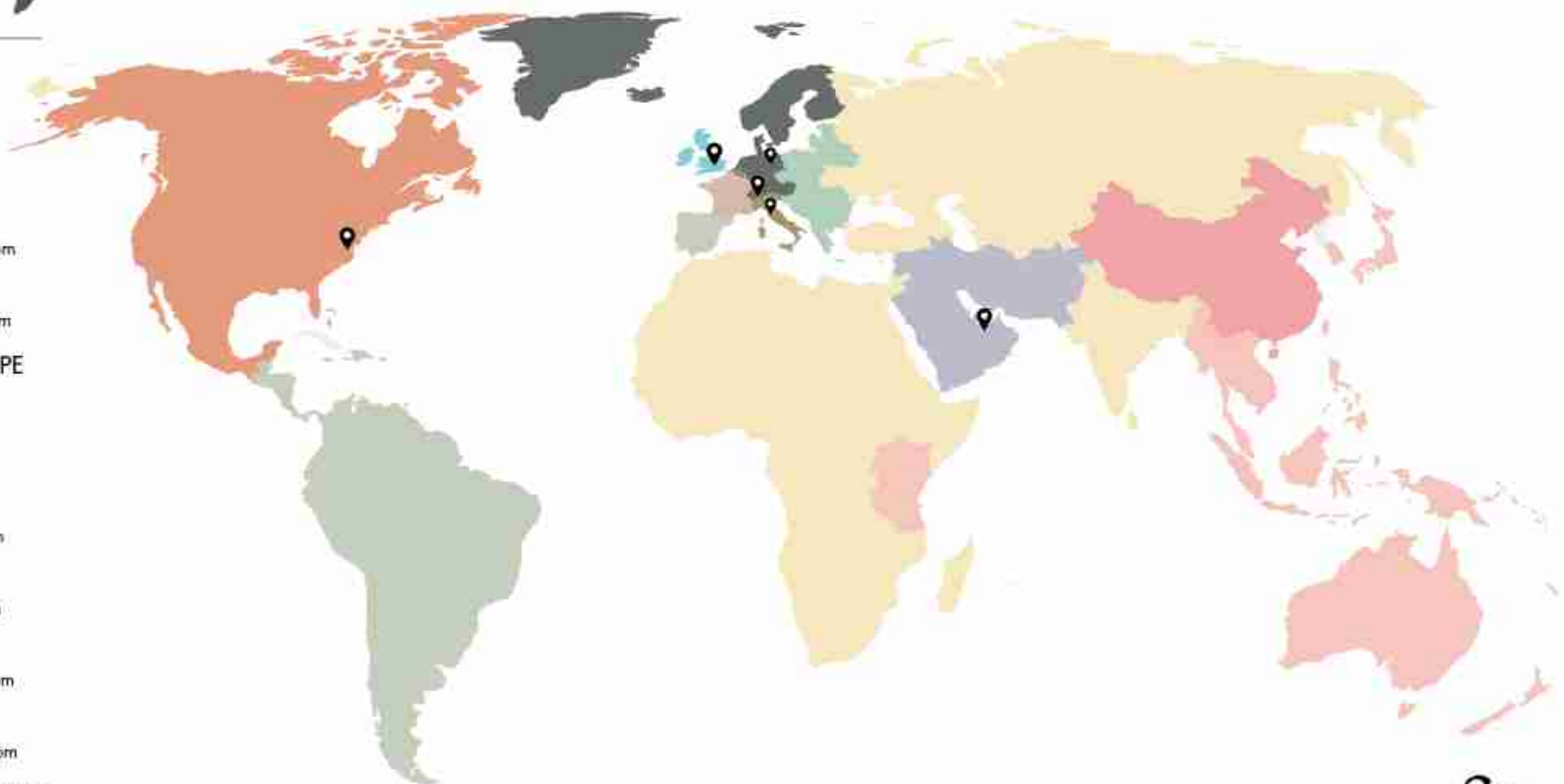
Our distribution network allows us to **supply our range of products to customers globally.** Explore our map and the list of our sales areas operating worldwide for further information.

OFFICES

Italy, Switzerland,
Germany, UAE,
UK, USA

SALES OPERATIONS

-  ITALY
 it@gfocosmetics.com
-  FRANCE
 fr@gfocosmetics.com
-  IBESA
 ibesa@gfocosmetics.com
-  DACH
 dach@gfocosmetics.com
-  CENTRAL EUROPE
 ce@gfocosmetics.com
-  UK
 uk@gfocosmetics.com
-  USA
 usa@gfocosmetics.com
-  MIDDLE EAST
 me@gfocosmetics.com
-  ASIA PACIFIC
 apac@gfocosmetics.com
-  CHINA
 china@gfocosmetics.com
-  REST OF THE WORLD
 emm@gfocosmetics.com





Vision

To create **quality, eco-friendly, and certified cosmetics** that not only meet aesthetic needs but also reflect the ethical values dear to us and our customers, all while enhancing the industrial organisation combined with the flair of Made in Italy.

Mission

To **redefine excellence** in the personal care industry, merging the **Made in Italy mark** with sustainable practices, setting **global standards for quality and innovations.**



Values



ENVIRONMENT

we are dedicated to **implementing sustainable practices** in every aspect of our business **especially in our production**, from product development to packaging.



QUALITY

we ensure that all our products **meet the highest standards of quality and safety.**



INNOVATION

we **continuously invest in research and development** to create innovative products that meet the evolving needs of our customers.



INTEGRITY

we **conduct our business with honesty and integrity**, building trust with our customers, partners, and employees.



CUSTOMER CARE ORIENTED

our goal is to satisfy customers' needs offering them the right product, including **a global and 360° service.**



COMMUNITY

we are committed to giving back to the community and **supporting initiatives** that promote **environmental conservation** and social well-being.



NATIO

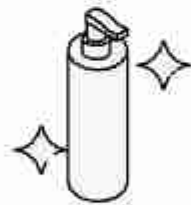


ACQUA DI SARDEGNA

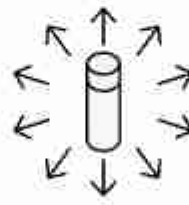
Our strategic positioning

In the vast **personal care industry**, GFL stands distinctively at the nexus of **retail and Amenities**, with a special attention to **Made in Italy** and **environmental responsibility**.

Our strategic positioning emphasizes:



**HIGH QUALITY
STANDARDS**



**DISTRIBUTION
NETWORKS**



**LOCAL COWORKERS
(PARTNERS)**



GALIMARD



LANVIN
PARIS



ACCA KAPPA
1980

GIALLO
CUCURBITO

BODY WASH

con olio di pompelmo
e olio di semi di zucca

OIL BOCCIA

con oli essenziali di
arancia e mandarino

ACCA KAPPA



Itinera
A TRACCE DI TRADIZIONE

PRODOTTO
- LIQUID SOAP -

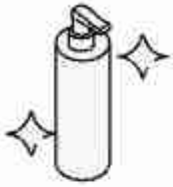
**WITH APPLE
FROM TRENTO
ALTO ADIGE**

Profumato



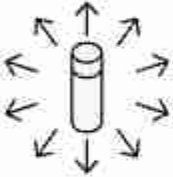
Patent pending
brackets by
GFL Cosmetics

Itinera
A TRACCE DI TRADIZIONE



HIGH QUALITY STANDARDS

we always maintain a **uniform standard** of quality across our product range, regardless of where they are sold. This ensures that customers have **the same experience with our products**, whether they are in **Asia, Europe, or the Americas**.



DISTRIBUTION NETWORK

we have established a **strong distribution networks** in various areas, ensuring our products are **easily accessible** to a **diverse range of customers**.



LOCAL COWORKERS (PARTNERS)

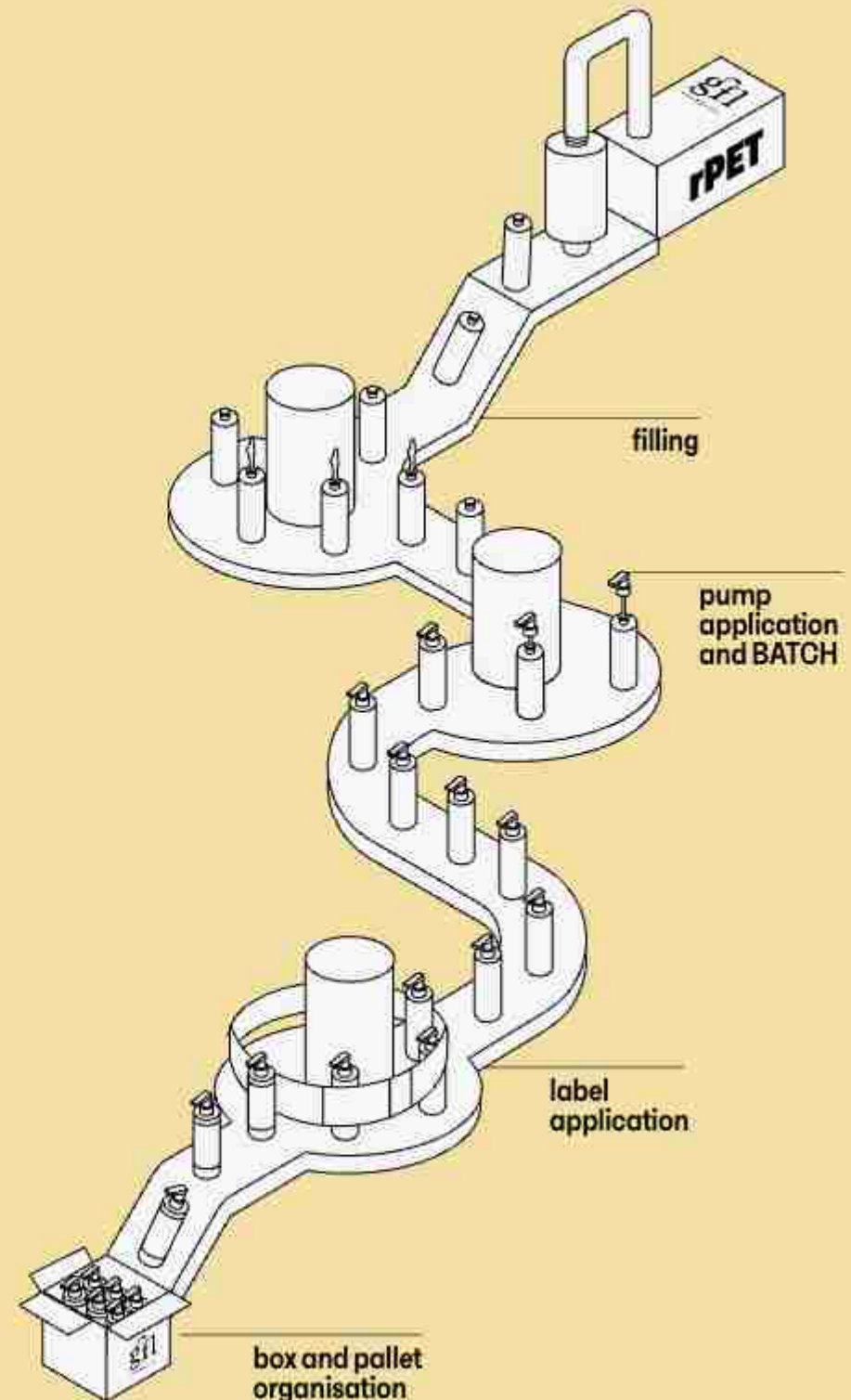
by partnering with local businesses, GFL is able to **better understand and cater to local markets**. By striking a balance between adapting to markets and maintaining a consistent global presence, GFL has managed to establish itself as a brand that is both **globally recognized and locally appreciated**. This approach not only enhances customer satisfaction but also strengthens our global market position.



Production Plant

GFL **31,000 sqm** production plant, **completely powered by energy from sustainable sources**, follows **eco-design principles** when manufacturing **vegetable soap** and many shapes and **sizes of injection moulded plastic bottles**; these are filled on site using **highly efficient production lines**.

100% Made in Italy cosmetics, GFL carefully selects its partners on the national territory to guarantee the quality and efficiency of its supply chain.





Research and Development

GFL laboratory, with its team of people **specialised in the cosmetological field**, carries out research and development activities for the **creation of new formulas**, research of new raw materials aimed at satisfying market demand and customer needs.

Safety and effectiveness guide all our choices, **from raw materials to packaging.**



Our Formulas

The formulas must continually pass tests from dermatological to efficacy tests by certified institutes and visual-olfactory evaluations that ascertain the achievement of the desired effect during and after use.

GFL runs on-site **stability and compatibility tests** on its products to guarantee a standardization of key parameters such as pH, viscosity, appearance, color, and fragrance of the cosmetic during processing.





Company Certification

Since 2018, the safety and quality of GFL's cosmetic products has been guaranteed by the IFS HPC certification.

IFS HPC is a recognised standard aiming to ensure that household and personal care producers are able to provide safe, compliant, and quality goods to the market.

- The core of this Standard is the Risk Management, which allows companies to demonstrate that their products do not represent any hazards for health and/or safety of consumers.
- IFS HPC standard covers most of the requirements of ISO22716 (GMP for Cosmetics).
- HPC audit focuses on checking risk management, customer specifications, traceability and crisis management among other parameters.



Product Certifications

GFL is proud to be certified by various **eco-friendly and organic certification** agencies. Our products are **cruelty-free, vegan**, and made from ethically sourced ingredients. We use **recycled PET** to promote recycling to minimise our environmental footprints.

The **Made in Italy** seal on our products is a testament to our commitment to quality and craftsmanship.



COSMOS ORGANIC is a global certification standard for labeling natural and organic cosmetics, ensuring environmentally friendly practices throughout the production process, from composition to packaging.



NORDIC SWAN ECOLABEL is an eco-labelling scheme that evaluates a product's impact on the environment. Products must meet strict environmental requirements in all relevant phases of their life cycle and strict requirements regarding the chemicals used in the formulas.



4-0967-17-100-01

RSPO is an internationally recognized certification standard for sustainable palm oil, and GFL, as an RSPO supply chain certificate member, actively supports the production of sustainable palm oil.



VEGANOK is the first and best known Italian Ethical guarantee mark for Vegan products, with over 1000 companies and services, and tens of thousands of products certified around the world.





osme
BY THE RERUM NATURA



THE
RERUM NATURA

Sustainability Path

Throughout its history, GFL's leadership has consistently prioritised environmental responsibility, both in its product development and in the design and operation of its manufacturing facilities.

Long before sustainability became a mainstream priority, GFL was already leading with environmentally conscious initiatives:

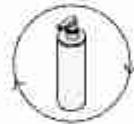
1998

It introduced PET bottles for hotel amenities, recognizing their superior recyclability and potential for circularity.



2012

GFL conducted a comparative Life Cycle Assessment to analyze various packaging solutions, reflecting a data-driven commitment to minimising environmental impact.



2009



GFL launched the hospitality sector's first Ecolabel-certified amenity line, setting a new standard for eco-certified cosmetics.

2018



Since 2018, GFL's manufacturing facility—optimized for resource efficiency—has run entirely on renewable energy, certified by a Guarantee of Origin.

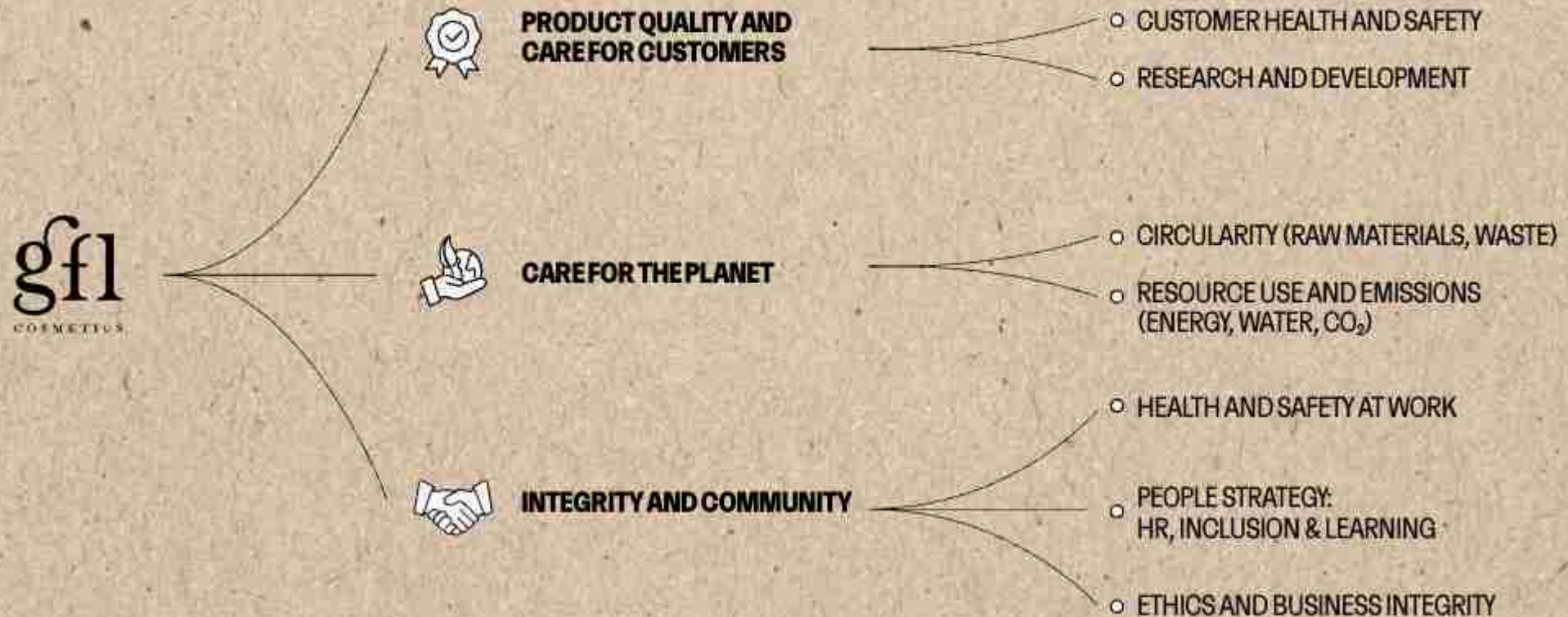
2024

In 2024, GFL took a decisive step forward by adopting a more structured ESG approach and formally integrating sustainability principles into its business model. With support from specialised consultants, the company launched a transformation process, starting with ESG training for first-line managers and executives. A materiality assessment followed, identifying key ESG priorities aligned with both internal goals and stakeholder expectations. For each priority, GFL evaluated current strengths and gaps, then developed a targeted action roadmap to drive sustainable, transparent, and responsible practices.



GFL sustainability roadmap

The seven material topics identified as relevant through our materiality assessment have been grouped under **three key pillars** that define our company's sustainability strategy. For each topic, **we have outlined the steps taken** so far and **established clear objectives to be achieved by 2030**.





PRODUCT QUALITY AND CARE FOR CUSTOMERS



ONGOING EFFORTS

2030

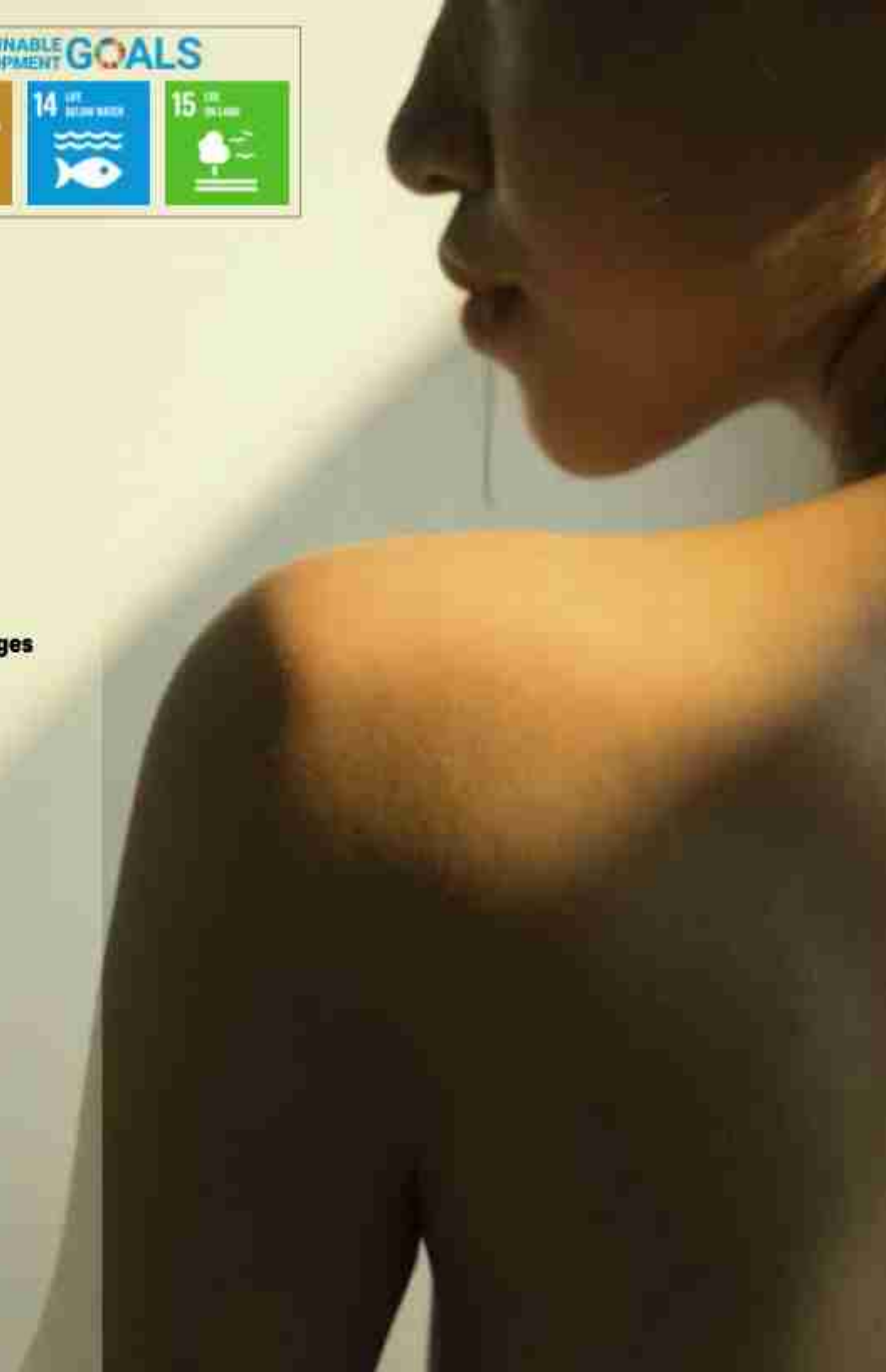
CUSTOMER HEALTH & SAFETY

- **Certified quality system (IFS HPC)**, with comprehensive controls across raw materials, production, and final release.
- **In-house cosmetic lab and regulatory team** overseeing compliance and safety.
- Ongoing development of **safe, high-performing, low-impact formulations**.

RESEARCH & DEVELOPMENT

- Products **certified** to highest sustainability standards (COSMOS, NORDIC ECOLABEL, RSPO, VEGANOK).
- Use **natural-origin ingredients** for safe, effective formulations.
- Continuous research of **new packaging materials and eco-design solutions**, including:
 - developing low-impact products;
 - replacing single-dose bottles with dispensers and refillable formats;
 - reducing the weight of tanks and caps;
 - using removable labels to enhance recyclability;
 - minimising transport packaging.

- ▶ **Relocate bulk sampling to a safer, protected area**
- ▶ **Monitor and control warehouse temperature conditions**
- ▶ **Track raw materials to anticipate regulatory changes**
- ▶ **Expand the range of certified products**
- ▶ **Lighten dispensers to reduce material use**
- ▶ **Improve TDS to highlight sustainability features**





CARE FOR THE PLANET



ONGOING EFFORTS

2030

CIRCULARITY (RAW MATERIALS, WASTE)

- Prioritise design for **disassembly** and use of **recycled/ recyclable** materials.
- In-house bottle production using PET; all dispensers made from **100% PCR-PET** since 2019.
- **FSC-certified** transport cartons.
- Offer of refillable dispensers with **ECO&SAFE system**.
- Fully organised and compliant **waste management** system, including sorting, labeling, and recovery practices; reuse of selected supplier packaging; and biological wastewater treatment by specialised partners.

RESOURCE USE AND EMISSIONS

- **Low-impact facility** equipped with LED lighting, heat recovery, and water-saving systems.
- Plant powered by **100% renewable energy certified** by Guarantee of Origin.
- Internal monitoring of gas, electricity, and water usage.
- **Reduced transport impact** via local sourcing, optimised logistics, and in-house production.
- **Carbon management actions:** Scope 1 & 2 calculation, product footprint, GPP participation, and Climate Fresh awareness program.

- ▶ **Increase the proportion of recycled PET used versus virgin PET**

- ▶ **Formalize our commitment to waste management through a dedicated Waste Policy**

- ▶ **Calculation of Scope 3 emissions**

- ▶ **Definition of a Carbon Management Plan, including targeted actions to reduce CO₂ emissions**

- ▶ **Development of the carbon footprint for GFL's main product categories**





ONGOING EFFORTS

2030

HEALTH & SAFETY AT WORK

- Structured H&S system with external oversight and regular risk assessments.
- Only two minor accidents recorded over the past six years (2019–2024) among ~ 100 employees.
- Workspaces exceeding legal standards, designed to be ergonomic, ventilated and air-conditioned.
- PPE and training provided; fume extraction and noise-reduction systems in place.

PEOPLE STRATEGY:
HR, INCLUSION & LEARNING

- Support work-life balance through flexible hours and remote work.
- Offer regular training and annual performance reviews (Swiss HQ).
- Create inclusive, well-being-focused workspaces.
- Organise team-building activities to foster a positive workplace culture.

▶ Formalise the company's commitment to worker health and safety through a dedicated Health & Safety Policy

▶ Expand welfare programs

▶ Conduct corporate climate survey

▶ Extend performance reviews to more employees, including Italy

▶ Promote partnerships with schools and universities to attract talent





ONGOING EFFORTS ▶ **2030**

ETHICS & BUSINESS INTEGRITY

- **Ethical Code** in place at Lugano headquarters, formalizing company values and approach.
- **Regular meetings** between Management and Function Heads to align on strategy and goals.
- Stakeholder engagement and materiality assessment conducted in 2024.
- **Annual ESG evaluation** by Ecovadis.
- Structured **supplier selection** based on strict quality and safety criteria.
- **Support to local non-profits** through product donations.

- ▶ **Unified Code of Ethics for Italy and Switzerland, based on the Swiss model**
- ▶ **Plenary meetings to share company performance and strategic direction**
- ▶ **Supplier Code of Conduct to integrate ESG into procurement policies**
- ▶ **Supply Chain Assessment to evaluate suppliers on ESG criteria**
- ▶ **Annual Sustainability Disclosure Document reporting ESG-related activities**
- ▶ **First full Sustainability Report to be published in 2027, in line with recognized reporting standards**





100% NATURAL

LIQUID
HAND SOAP

Handmade in France
100% Recycled Plastic Bottle
100% Recycled Plastic Cap



BOTTLE MADE OF
100% RECYCLED
PLASTIC

PLEASE
RECYCLE

www.gf1.com

370 ml e 12.51 fl.oz.



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