



PORTFOLIO



# PORTFOLIO

## - 01 AV Entertainment



Yes Group designs, installs and services customized, integrated A/V entertainment and home cinema systems on yachts of all types and sizes. Implementing the latest technology in audio/visual equipment, digital devices and media players can be connected to a server for centralized management of all multimedia content; this enables music, videos, pictures and other files to be accessed from anywhere on the yacht.

With AirPlay, the most recent development in wireless streaming capabilities, those on board can send media content to the A/V system network.

These A/V systems are designed with the constraints and challenges of the yacht in mind; for example, we use specialized exterior marine speakers, engineered to be safe and reliable for long-term use in extreme outdoor conditions.

A/V ENTERTAINMENT AND HOME CINEMA SYSTEM DESIGN,  
INSTALLATION, SETUP  
SERVER AND ONBOARD NETWORK INSTALLATION, SETUP  
REMOTE TECHNICAL SUPPORT AND ONSITE ASSISTANCE

## - 02 Automation



As a Crestron partner, Yes Group can develop customized software to manage all of the entertainment, lighting, blinds or curtains, and audio/video equipment using equipment that is specially made for use onboard yachts.

With programmed settings, it becomes easy to create the right environment for dining, watching films or entertaining guests.

Clients can choose how the A/V system is accessed, as the software can be installed on a wide variety of devices: Crestron touchscreen controls, all Android and iOS phones and tablets (including iPhone, iPad and Apple Watch), personalized hard-key remote controls, or touchscreen and hard-key combination remote controls.

SOFTWARE DEVELOPMENT, SETUP, INSTALLATION  
AUTOMATION PROGRAMMING  
REMOTE TECHNICAL SUPPORT AND ONSITE ASSISTANCE

## - 03 Integration



Using the latest in integration technology, Yes Group can connect navigation systems, closed-circuit video cameras and crew call touchscreen intercom systems throughout the yacht so that they interface with the integrated onboard entertainment system.

INTERFACE PROGRAMMING WITH VARIOUS ONBOARD SYSTEMS  
REMOTE TECHNICAL SUPPORT AND ONSITE ASSISTANCE

## - 04 IT Systems



The internet and onboard Wifi have become an essential part of the cruising experience, facilitating communications and streaming, while providing news and entertainment. That's why we use the best-quality, most advanced equipment available on the market.

One of the many advantages is that this enables remote assistance and servicing for any technical issues that may occur, whether the yacht is in port or out cruising.

From 2023, following the growing need for IT security in the yachting industry, we're now **certified cybersecurity specialists**, designing for our clients more secure and reliable IT infrastructures on board.

WIFI NETWORK DESIGN, INSTALLATION  
TROUBLESHOOTING, DIAGNOSTICS  
REMOTE ASSISTANCE SETUP  
REMOTE TECHNICAL SUPPORT AND ONSITE ASSISTANCE

## - 05 Marine communication



Yes Group can install and configure satellite TV and VSAT equipment, 3G, 4G and 5G GSM routers, Wifi routers, as well as telephone systems to guarantee communications in all conditions and wherever you travel.

We can assist you by ordering the Sky card, Russian satellite card or prepaid phone card that you need and have it delivered to your yacht anywhere around the world, and we can help manage contracts and activation procedures with VSAT providers.

INSTALLATION & CONFIGURATION OF SATELLITE, INTERNET,  
TELECOMMUNICATIONS EQUIPMENT  
MANAGEMENT OF SATELLITE TV ACTIVATION AND SERVICE  
REMOTE TECHNICAL SUPPORT AND ONSITE ASSISTANCE

## - 06 Service & installations



The company provides onboard technical service wherever your yacht is or will be. We can update both hardware and software. Plus, scheduled maintenance appointments will help keep your equipment up to date and ensure top performance.

We offer onsite service throughout Europe and the Middle East and our partner in Miami helps us reach customers in Florida and the Caribbean.

EQUIPMENT AND NETWORK REPAIR, UPGRADE  
SCHEDULED MAINTENANCE  
REMOTE ASSISTANCE

## – Yes Group New builds / Refit



We create tailor-made projects for shipyards by discussing each order, responding promptly to any extra requests and/or changes during construction. New constructions are followed in all phases from design to final delivery to the customer, as well as guaranteed after-sales assistance.

Our extensive experience with AV/IT Refits makes us also always available to discuss upgrades and new solutions for systems upgrades needed to address constant technological development related to all type of systems and equipment on-board.



### ENTERTAINMENT SYSTEMS

We create advanced audio systems for luxury yachts, that can be distributed across various areas of the vessel. These high-fidelity audio systems allow guests to enjoy music with impeccable sound quality. For many projects, we also explore solutions for professional DJ audio systems with power up to 12,000 watts and the ability to handle high sound pressure levels, along with amplification systems and signal processors. All of this is clearly integrated with home automation systems.

### WI-FI NETWORKS AND CONNECTIVITY INCLUDING STARLINK

Access to stable networks, bandwidth management systems, network security, and satellite connectivity are some of the fundamental aspects we consider to create increasingly reliable and cutting-edge networks. We do focus also on cyber security offering a wide range and different layers of protection for IT systems.

– Yes Group  
Yacht range / 24M to 60M+



We specialize in creating custom solutions for yachts of various sizes, from 24 to 60 meters and beyond. Whether it's for an elegant mid-sized yacht or an impressive luxury vessel, we tailor our technologies to deliver excellent performance and perfect integration with your onboard environment.

Each project is evaluated in collaboration with the owner's design team or the shipyard, developing the project on various levels depending on the decks, outdoor areas, and the distribution of Entertainment systems.



## – Yes Group Overseas partners, services and assistance



YES Group extends its after-sales service network also to the US (West Coast), Caribbean and UAE, as well as France and Spain, thanks to its trusted partners with decades of experience in the Entertainment – Audio/Video sector for private yachts. With assistance services prompt intervention is ensured abroad in the event of breakdowns or malfunctions with on-board inspections and remote support.

Our locations for assistance services:

**France:** Antibes / **Spain:** Palma de Mallorca / **Med:** Viareggio **Middle East & UAE:** Lebanon – Jounieh / **US & Caribbean:** Miami, Florida

## – Yes Group Warehouse and laboratory



As part of our constant effort to improve our services we are committed in planning projects ahead and building electronic systems directly in our laboratory where all the cabling, installing and programming take place. With this procedures, racks and systems are completed before they leave our warehouse and ready for final installing on board. Our team carries out tests and commissioning to ensure fully-functioning systems are delivered. An after-sale guarantee is offered with remote assistance always available for fast diagnosis and troubleshooting.

## – Yes Group Graphical user interface

**STREAM MUSIC AND VIDEOS, WATCH MOVIES IN 4K,  
CONTROL LIGHTS AND CLIMA AND USE YOUR  
FAVOURITE APPS, ALL IN ONE DEVICE.**

Our user-friendly interface presents an innovative design for an automated system that groups the controls of all electronic devices on board into one single home page. Our solutions are designed with the utmost care and always with the possibility of integrating existing systems in order to create tailor-made luxury projects.



– Yes Group  
Shipyard contractors



CANTIERE DELLE MARCHE



# - Yes Group Partner Brands



Bowers & Wilkins



DENON

DYNAUDIO



FORTINET



HIKVISION



K-ARRAY  
Unique Audio Solutions

LILIN



MARANTZ



QNAP

SAMSUNG

SAVANT



SONANCE

SONY





**YES GROUP S.R.L.** / yacht electronic systems

office via Resia 186  
39100 Bolzano (BZ)

warehouse via Paolo Savi 267  
and laboratory 55049 Viareggio (LU)  
EMAIL [tech@yes-group.eu](mailto:tech@yes-group.eu)

showroom via Coppino 437  
55049 Viareggio (LU)

TELEPHONE +39 0584 390574

MOBILE +39 339 3660444

WEB [www.yes-group.eu](http://www.yes-group.eu)

PROJECT MANAGER [info@yes-group.eu](mailto:info@yes-group.eu)

OFFICE [account@yes-group.eu](mailto:account@yes-group.eu)