



Guidi at METS: innovation and stability

The Goccia water inlet has been nominated for the DAME Design Award, and orders remain strong

Amsterdam, Novembre 2025

Guidi is exhibiting at the traditional **METS (Marine Equipment Trade Show)** in Amsterdam (RAI, November 18th-20th, 2025, booth 12.220) at the end of a significant year in the company's history.

The Dutch B2B event comes after a more than satisfactory participation in the Genoa Boat Show in September, while the subsequent IBEX (International BoatBuilders' Exhibition & Conference) in Tampa, on the one hand, allowed the company to consolidate its presence on the American market but, on the other, also highlighted possible future critical issues, as the visible decline in visitors to the event may have anticipated.

However, the year that is coming to a close has once again been positive for Guidi: turnover in the first ten months of 2025 is in line with that of the same period in 2024, which is an excellent result in the current context.

Our order trend has remained stable at good levels: we have not seen any signs of significant declines, despite the fact that certain segments of the global boating market have slowed down, as we all know.

I believe this reflects the validity of our positioning, which is mainly in the medium-high end of the shipbuilding industry, as well as a good balance between the Italian market, which remains the majority market, albeit not by much, and foreign markets, comments Daniele Guidi, Quality & Sustainability Manager.



Always on point

The company has long been implementing a series of important changes in terms of internal organization and process optimization, both in production and in shipping and delivery. The expansion project at the Grignasco site is accompanying these changes. We have never stopped investing in research and development, new machinery, people, and training. We will see the results more clearly in the future, but in the meantime, we can say that Guidi remains 'Always on point' and continues to innovate while staying true to the principles that have been key to its development over the years: professionalism, reliability, ethics, responsibility, sustainability, and safety, adds **Alessandro Guidi**, Technical & Operations Manager.

The Goccia has been nominated for the DAME Design Awards

Guidi's new patented **bronze water inlet**, the Goccia (item 1262), has been included among the 67 products nominated for the final phase of the METS DAME Design Awards. For such a technical product, being among the nominees is a significant achievement.

The Goccia, which is part of the Guidi System (a kit comprising non-stick valve, water strainer, water inlet, and fittings), is on display in the area dedicated to the DAME in Hall 13 of the RAI in Amsterdam.

It should also be noted that competition was particularly fierce this year, with a total of 146 entries for the awards, a record number for the DAME, established in 1991.

The Goccia is participating in the DAME Design Awards in the *Manufacturing, Support Products & Materials* category, one of the eight categories in which the award is divided.

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