Company Profile



Amare

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> ***Dare to be Unique.*** *Bridging engineering precision, kinematic mastery, and refined aesthetics to elevate on-board living across the world's most distinguished superyachts.*

ABOUT AMARE

Established in 2013, Amare is a premier Italian design and manufacturing house specializing in certified marine glazing, advanced steel kinematics, and smart boat automation. Working alongside leading naval architects, shipyards, and marine engineers, Amare transforms dynamic onboard concepts into certified realities.
With state-of-the-art production complemented by handcrafted prototyping facilities, Amare delivers turnkey solutions from initial engineering to hydrostatic testing and class certifications (CE, Pleasure, and MCA).

MISSION & VISION

Vision: To stand as the world's foremost authority in innovative yacht applications, continually pushing the boundaries of mechanical kinematics, minimalist glazing, and digitalized vessel automation.
Mission: To craft sustainable, reliable solutions that seamlessly blend luxury and nature—reducing vessel weight, optimizing onboard living ergonomics, and pioneering eco-conscious marine engineering for a brighter maritime future.

MILESTONES & EVOLUTION TIMELINE

- **2012 – 2013 | Foundation & NG Launch**
  Envisioning the NG Portholes collection designed for optimal fiberglass installation. Amare debuts at European marine trade shows with an initial team of 5 working in a 300 m² workshop.
- **2014 | World-First RINA Area 1 Certification**
  Introduction of the INFINITY Porthole collection: the first porthole globally to attain RINA certification for application on glass in Area 1, pioneering flush-glazing technology. Internal R&D division established.
- **2015 – 2016 | VANITY & CHARON Kinematics**
  Launch of the VANITY gangway range with patented "Easy-Wedge" technology. Introduction of CHARON self-balancing tender lifts powered by a single central cylinder. Hydrostatic and mechanical testing facilities opened.
- **2018 | Expansion & Licensing**
  Expansion of the Modena headquarters housing Sales, Administration, and Technical Engineering. First long-term porthole supply and licensing agreements established for the UK market.
- **2020 | ASW Wireless Automation Launch**
  Unveiling of ASW Wireless Automation, bringing wireless mesh home automation concepts to luxury yachts—eliminating heavy copper cabling, reducing onboard weight, and streamlining electrical architecture.
- **2022 | DAME Award at METSTRADE & Growth**
  Global workforce reaches 49+ professionals serving 48+ international shipyards. Amare wins the prestigious DAME Award at METSTRADE Amsterdam for the ARYA Multifunctional Gangway in the "Deck Equipment, Sails and Rigging" category.
- **2023 | Navio Link Acquisition**
  Strategic acquisition of Navio Link, the tech firm behind ASW Wireless Automation, consolidating proprietary IoT, distributed intelligence, and green boat automation capabilities.
- **2024 | ECLYPSE Launch & American Expansion**
  Reinforcement of international footprint across the United States. METSTRADE 2024 premiere of ECLYPSE—a minimalist porthole line engineered with low-profile frames, AISI 316L hardware, and integrated IGU thermal glass.

- **2025 | VANITY 2.0 & AMY Electric Tender**
  Launch of VANITY 2.0 with enhanced structural kinematics and flush integrations. Debut of AMY, Amare's 100% electric tender combining sustainable zero-emission propulsion with Italian aesthetic design—honored at both the Cannes Green Route Awards and the METSTRADE Boat Builder Awards.
- **2026 | DOORY, LUMYN & Joining MHI Group**
  Release of DOORY motorized transom patio doors with expansive glass and whisper-quiet kinematics, alongside the LUMYN flush deck hatch series. Following acquisition by Aksia, Amare joins the MHI Group, significantly scaling industrial capacity and worldwide distribution.

CORE ENGINEERING DIVISIONS

Division	Key Product Solutions	Engineering Highlights
Glazing & Steel	ECLYPSE, INFINITY, NG New Generation, CLASSYC Superyacht Portholes, VISION Electric Windows, LUMYN Hatches, DOORY Patio Door	Certified AISI 316L stainless steel, direct glass bonding (Area 1 RINA/MCA certified), acoustic & thermal IGU insulation, bespoke ceramic screen printing.
Kinematics	VANITY 1.0 & 2.0 Gangways, ARYA Multifunctional Gangway-Ladder, CHARON Tender Lift, Balconies, Transom Doors	Patented Easy-Wedge anti-flex design, single-cylinder self-balancing lifts, hybrid/hydraulic power packs, modular deck-to-sea accessibility.
Smart Automation	ASW Wireless Automation, FYLO & BOXY switches, MAESTRO Yacht Control App, Wireless Sensor Systems	75% cabling reduction, distributed intelligence mesh network, real-time PLC/MODBUS integration, USB-C rechargeable switches.
Custom Projects	ILLUMINATA Backlit Yacht Signage, Bespoke Glass Balustrades, Specialized Stern & Deck Transformations	Complete in-house 3D modeling, finite element stress analysis, custom RAL coatings, and Lloyd's/RINA/MCA custom certifications.

AFTER-SALES & A-TECH UNIVERSITY

Amare supports vessel owners and shipyards across more than 20 countries through a dedicated network of certified partner yards in Italy, the Mediterranean, Northern Europe, the Middle East, the United States, and the Asia-Pacific region.

Through **A-Tech University**, Amare provides continuous technical education, certified installation training, and technical updates for engineers and service partners—ensuring 24/7 technical assistance and seamless maintenance worldwide.

CORPORATE CONTACTS & FACILITIES

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