



SUPERYACHT

PROJECT MANAGEMENT

Trusted to Deliver



Managed with precision. Delivered on time and on budget.

At Superyacht Project Management (SPM), our mission is clear: to deliver every project, with precision, transparency, and an unwavering commitment to excellence.

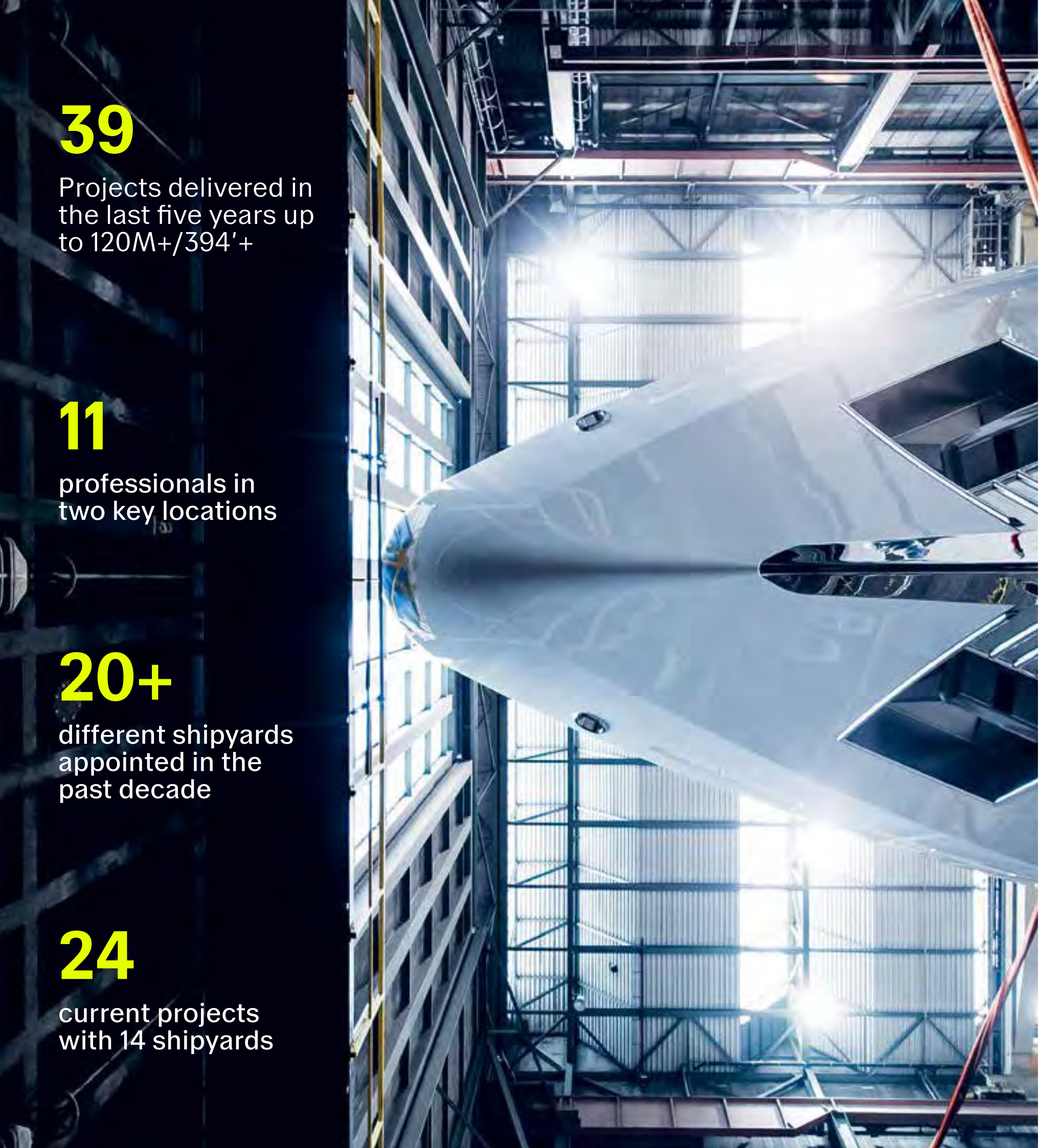
As part of the MarineMax Superyacht Division and built on the solid foundation of Fraser's long-standing expertise, SPM offers a dedicated project management service designed to support Owners and their representatives at every stage of the process.

Our role is to act as your trusted advocate—bringing together the right shipyards, naval architects, engineers, and interior designers while keeping your priorities front and centre. From initial planning and specification to delivery and beyond, we ensure each project is handled with the highest level of professionalism, technical insight, and attention to detail.

I am proud to lead a team that combines deep industry knowledge and a proven track record of delivering results. With the global strength of MarineMax behind us and a clear focus on client satisfaction, Superyacht Project Management is trusted to deliver, every time.



LAURENT BREDY
MANAGER



39

Projects delivered in
the last five years up
to 120M+/394'+

11

professionals in
two key locations

20+

different shipyards
appointed in the
past decade

24

current projects
with 14 shipyards

■ CONTENTS

WHY USE A PROJECT MANAGER?	06
THE SPM PROMISE	08
FULL SCOPE OF SERVICES	09
THE ROLE OF YOUR PROJECT MANAGER	10
EXPERIENCE BASED INSIGHT	16
360° EXPERTISE	20
NOTABLE PROJECTS	26
OUR TEAM	30

Managed with Precision

Why use a Project Manager?

A conversion, or refit is an opportunity to bring your vision to life as a yacht Owner. It is also a highly complex process, requiring the coordination of shipyards, designers, subcontractors and more.

Superyacht Project Management, the market leader in this field, prioritizes your interests and vision as the yacht's Owner. From concept to delivery, we manage every detail, ensuring the project is completed to the highest possible standards of quality, craftsmanship, safety, and style.

Your dedicated Project Manager will be your single point of contact, representing you on site and liaising directly with the shipyard and all parties involved.

And with thorough, transparent reporting throughout, including real-time status available 24/7 via our bespoke reporting software, you enjoy a streamlined process and the full peace of mind that you will be stepping on board a finished project that has been delivered on time, on budget and to the highest possible standards.



"Working with the team was a real pleasure. Communications were precise and a great camaraderie was created with a mutual trust among the yacht's officers and the team"

■ CAPTAIN, MOTOR YACHT (67M/219')

The SPM Promise

MISSION ACCOMPLISHED

A finished yacht that aligns perfectly with your vision and expectations.

SAVING YOU TIME AND MONEY

A yacht that is delivered on schedule and within the agreed budget.

QUALITY CONTROL

Every detail overseen to ensure your project is delivered to the highest quality standards.

SAFETY STANDARDS

A vessel that complies with or exceeds all Statutory and Class regulations.

CLEAR COMMUNICATION

Regular updates and reporting to keep you fully informed at every stage.

Full Scope of Expertise

- > Shipyard and Designer Selection
- > Full Custom Project Specification
- > Bid Process Management
- > Technical Specification Review and Negotiation
- > General Arrangement Optimization
- > Management of Owner Supplies
- > Subcontractor & Specialist Partner Management
- > Tender Refit Project management
- > Budget and Timeline Supervision
- > On-Site Supervision and Support
- > Completion, Outfitting and Delivery
- > Sea Trial Supervision
- > Warranty Management

The Role of Your Project Manager

Delivering On Time & On Budget

Ensuring top-quality workmanship, maintaining timelines and keeping the budget on track.

OWNER REPRESENTATION

- > **Capitalize interests:** Acting on your behalf to ensure the project is delivered to your exact specifications.
- > **Communication:** Liaising with the Owner, shipyard, design team and others to ensure alignment and streamlined information flow.
- > **Contract Oversight:** Reviewing contracts to ensure compliance.
- > **Financial Monitoring:** Monitoring all expenses to stay within the agreed budget.

PROJECT MANAGEMENT

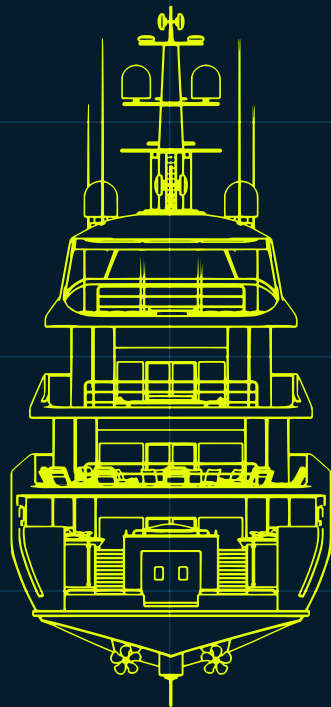
- > **Project Oversight:** Managing timelines, budgets, and resources; coordinating subcontractors and suppliers.
- > **Technical Management:** Overseeing the technical aspects from design to engineering; ensuring correct installation of systems and equipment.
- > **Quality Control:** Ensuring top-quality workmanship; identifying and resolving potential issues.
- > **Schedule Management:** Maintaining timelines and handling delays.
- > **Budget Management:** Maintaining tight cost control and keeping the budget on track.
- > **Risk Management:** Identifying and mitigating any potential risks.
- > **Shipyard Coordination:** Working closely with the shipyard management team to ensure the correct outcome for the Owner.
- > **Regulatory Compliance:** Confirming the yacht complies with regulatory and safety standards.



"I am certain that without the support, leadership and experience that the entire team brought to the project, it would not have been the undeniable success that it is."

■ CAPTAIN, +120M MOTOR YACHT

Maximizing The Potential of Your Project



CHARTER OPTIMIZATION

Design that maximizes charter appeal and revenue potential.

OPERATIONAL EFFICIENCY

Leveraging our onboard experience to enhance crew flow and the guest experience.

RESALE VALUE ENHANCEMENT

Strategic design choices that boost long-term market value and desirability.

OPTIMIZATION OF RUNNING COSTS

Smart engineering and design choices that improve fuel efficiency, maintenance, and overall cost-effectiveness.

EASE OF OPERATION

Simplifying onboard systems and layouts to enhance usability for crew and guests.

OPTIMIZATION OF CREW AREAS

Designing crew spaces for efficiency, comfort, and productivity based on real-world insights.

INNOVATIVE SPACE PLANNING

Optimizing layouts for luxury, functionality, and guest comfort.

SUSTAINABILITY & TECHNOLOGY

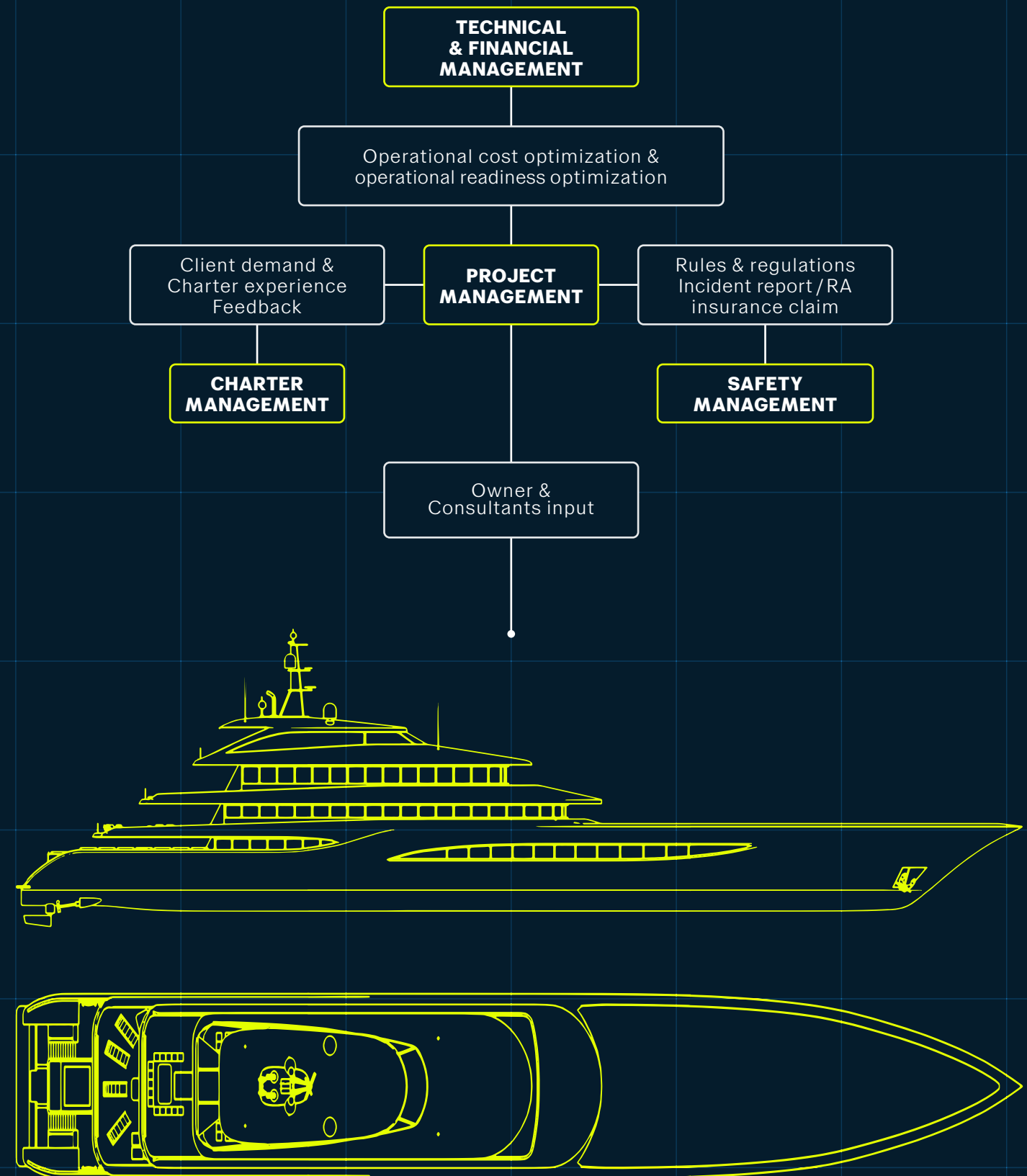
Integrating eco-friendly solutions and cutting-edge marine innovations, in line with the EU Green Claims Directive.

COMPLIANCE & REGULATORY INSIGHT

Ensuring adherence to the latest industry standards for smooth approvals and operations.

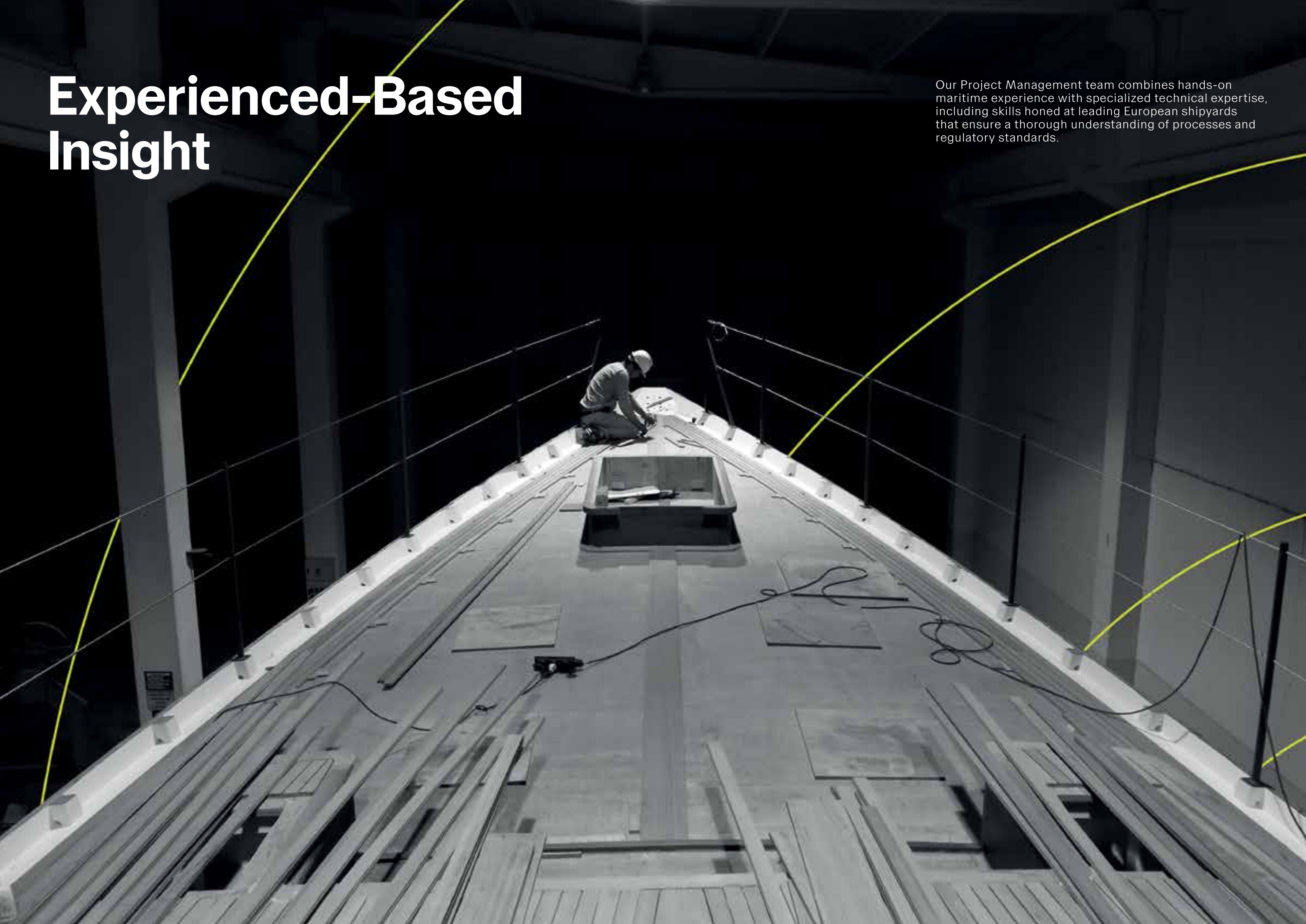
Optimized Design For Added Value

Beyond project management, SPM's 360-degree expertise maximizes the charter and resale potential of your yacht, as well as its operations.



Experienced-Based Insight

Our Project Management team combines hands-on maritime experience with specialized technical expertise, including skills honed at leading European shipyards that ensure a thorough understanding of processes and regulatory standards.



Experience-Based Insight

Our SPM team includes former:

This broad expertise allows us to navigate the complexities of superyacht refits with unparalleled proficiency and meticulous attention to detail.

Naval Architects

System Engineers

Commissioning Engineers

Captains

Engineers

Superintendents

Interior Designers

Pursers and senior interior crew



We also collaborate with a trusted network of specialized technical experts and consultants, ensuring every aspect of the project is handled with the utmost precision.

■ **NAVAL ARCHITECTS**

■ **DESIGNERS**

■ **INTERIOR OUTFITTERS**

■ **PAINT SURVEYORS**

■ **AV/IT INTEGRATORS**

■ **HELI-OPERATION CONSULTANTS**

■ **NICHE AREA SPECIALISTS**

(gym equipment experts, spa designers, etc)

■ **TENDER AND TOY EXPERTS**

SPM: 360° Expertise

Fostering strong ongoing
relationships with key collaborators



AUDIO VIDEO SYSTEMS / IT / ENTERTAINMENT / LIGHTING

- > Audio video integrators & consultants
- > Lighting designers

NAVIGATION & SECURITY

SHIP TOTAL SECURITY SYSTEM

- > 360° surface detection of speedboats, jet-skis
- > Drone detection and helicopter approach
- > Onboard protection: CCTV, deck sensor, man overboard and climber
- > Underwater detection (divers, Seabobs...)
- > Ship and tender tracking system

NAVIGATION & BRIDGE EQUIPMENT

- > Integrated bridge & AMCS
- > Dynamic positioning
- > Antennas and communications
- > FLIR, Nightvision





HELIDECKS & HELIGARAGES

■ HELIDECK SPECIFICATIONS

- > Fueling station
- > Firefighting and fire monitors
- > Safety lockers

■ HELI-GARAGE SPECIFICATIONS

- > Fueling station
- > Firefighting and fire monitors
- > Safety lockers
- > Heli lift, tow cart

■ HELI-OPS CERTIFICATION & MANUALS

- > ICAO, CAP 437 certification, SOLAS
- > VLS monitoring system

EQUIPMENT

■ SUBMERSIBLE ROV / AUV DIVE EQUIPMENT

- > Garage and workshop layout optimization
- > Submersible build project management
- > Gantry launching system / wet bay specification

■ AUV & ROV EQUIPMENT INTEGRATION

- > Mission control
- > Comms, gondolas & moon pool, underwater equipment

■ DIVING EQUIPMENT

- > Dive room and dive compressor (Nitrox..)
- > Dive compression chamber



“Thank you for your help, guidance
and expertise thus far on my journey
into your world of yachting.”

■ OWNER, 50M MOTOR YACHT

KASPER 7

| BENETTI | 67M | 1,250 GT

| REFIT & REPAIRS



OCTOPUS

| LÜRSSEN | 126M | 9,932 GT

| REFIT & REPAIRS



LÜRSSEN 100M+

| LÜRSSEN

| REFIT & REPAIRS



OCEAN X

| FREIRE | 87M | 5,399 GT

| REFIT & REPAIRS



A Selection of Recent Refit Projects

A proven track record of delivering results

YACHT NAME	LOA (M)	BUILDER
SOLAFIDE	55M	BENETTI
KASPER PART 2	67M	BENETTI
S/Y CYGNUS	42M	-
S/Y MARYAM	35M	-
M/Y LONELY SEAGULL	21M	CN S. MARGHERITA
M/Y TATOOSH	96M	LÜRSSEN
KASPER 7	67M	BENETTI
SOLAFIDE	55M	BENETTI
VIANNE	55M	BENETTI
PRIVATE YACHT	124M	LÜRSSEN
OCEAN EXPLORER	88M	DAMEN
M/Y OCTOPUS	126M	LÜRSSEN
M/Y TATOOSH	96M	LÜRSSEN
M/Y PRIVATE	74M	AMELS



Your Superyacht Project Management Team



LAURENT BREDY
MANAGER



EDWARD MORTLEMAN
DEPUTY MANAGER



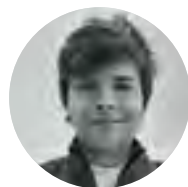
CAMILLA BARBIERI
PROJECT MANAGER



FRANCESCO PIGNONE
PROJECT MANAGER



ALESSANDRA ROSMARINO
PROJECT MANAGER



EZEQUIEL TESTA
PROJECT MANAGER



GIULIA MONACCI
INTERIOR MANAGER



VIRGINIA SMANIOTTO
INTERIOR PROJECT
COORDINATOR



STEFANO SPERONI
PROJECT SURVEYOR



VALENTINO MONTESI
PROJECT SURVEYOR



SILVIA BARSOCCHI
ADMINISTRATIVE &
PROJECT COORDINATOR



CONTACT THE TEAM

Your next superyacht project starts here —
reach us in just one scan



The background is a solid dark blue. It is decorated with several thin, bright yellow curved lines that sweep across the frame from the left and bottom edges towards the right, creating a sense of motion and elegance.

TRUSTED TO DELIVER

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