

Company Profile



Dare to be unique

At Amare Group, we bring the excellence of Italian craftsmanship to the world of luxury yachts. With innovative design, precision engineering, and unparalleled attention to detail, we create solutions that elevate on-board experiences.

From cutting-edge kinematics to refined aesthetics, our products blend functionality and elegance, redefining standards for the yachting industry. Our commitment to quality ensures that every aspect of our products meets the highest standards, providing yacht owners with an unparalleled sense of luxury and satisfaction.

With Amare Group, you don't just sail—you sail with distinction.



Amare Group

Established in 2013, the Amare Group is an Italian **design** and **manufacturing** company specializing in steel and glass processing services. We work with manufacturers of mechanical products and kinematics in the **luxury boat industry**.

Renowned for our meticulous attention to detail, we are recognized as one of the top **innovators** in the marine industry. Our industrial production is complemented by a handcrafted prototyping department, ensuring the highest quality of product **customization**. At Amare Group, we support our customers from the design phase to the realization and certification of their desired concepts.

Our commitment to **excellence** and **innovation** has made us a trusted partner in the industry, where we continue to push the boundaries of what is possible.

We strive to deliver products that not only meet but exceed the expectations of our discerning clients.

Mission and Vision

Amare Group envisions being the **Nº 1 company in the marine industry**, designing and supplying unique and innovative products and applications for boats and their owners, globally. Adaptation, flexibility, and collaborations are key.

We adore setting destination points, yet we love the journey itself, ensuring it aligns with the environment and our oceans.

Our mission is to remain connected with **nature** and build and **design products** while generating new ways of living and behaviors on board.

Data, AI, and **optimized yachting solutions** are areas Amare Group explores today. By leveraging cutting-edge technologies and fostering a culture of continuous improvement, we aim to create a harmonious balance between luxury and sustainability. Our vision is not just about creating exceptional products but also about **shaping the future of the yachting industry** with innovative and eco-friendly solutions.

Together, we navigate toward a brighter and more **sustainable** future for all.



Timeline

Amare Group introduces the INFINITY Porthole collection, the first porthole in the world to obtain RINA certification for application on glass in Area 1. Infinity represents a market breakthrough with its innovative technology for flush installation on glass, becoming the company's flagship product for many years to come.
An internal research and development division is established to enhance and expand the product range.

2012-2013

2014

2015

In 2012, Amare Group envisions its first product for the nautical market after years of research and development: the NG Portholes collection, designed for optimal installation on fiberglass.
In 2013, Amare Group participates in European trade shows, marking its debut in the nautical industry. At the time, the team consists of five members working in a small workshop of 300 square meters.

Amare Group presents VANITY, a range of gangways that combines high-end design with seamless mechanical performances through the introduction of "Easy-Wedge" technology.

The company keeps strengthening its sales network and partnerships within the glazing manufacturing industry for the supply of cast and processed sheets.

2020

2022

Amare Group announces the launch of ASW Wireless Automation, a groundbreaking project to bring the very popular concept of home automation to the yachting industry, reducing the amount of cabling and ultimately the weight on board, reflecting the company's commitment to innovation in marine technology.
In addition to this launch, Amare Group solidifies the presence and influence Northern Europe, reinforcing the position in the U.K. market.

As of 2022, Amare Group proudly employs 57 dedicated professionals and serves over 48 active customers across the globe. Reinvesting over 3 million euros over the years allowed Amare Group to realise their core objectives of ensuring quality, showcasing Italian design, and maintaining high delivery standards. Amare Group is also committed to fostering innovation through active collaboration with the University of Bologna.

Amare Group wins the prestigious DAME Award at the METS Trade 2022 fair in Amsterdam in the category of "Deck Equipment, Sails and Rigging" for ARYA Multifunctional Gangway.

Amare Group introduces CHARON, a range of self-balancing lift movements powered by a single central cylinder. The patented design effectively eliminates the issue of unbalanced loads.

The VANITY gangway range keeps expanding, as the Infinity porthole production line. A dedicated technical area is established to manage customer certifications, including a mechanical test area and a hydrostatic test area.

2016

2018

Amare Group grows and expands the Modena headquarters structure, where the Sales, Admin and Engineering departments are located.

Amare Group has signed its first agreements to supply portholes under license for the UK market.

The acquisition of Navio Link, the tech company behind ASW Wireless Automation, marks a significant milestone for Amare Group, officially paving the way for a greener approach to yacht living and consolidating its approach to technology innovation in the marine industry.

2023

2024

In 2024, Amare Group continues to uphold a strong and well-established presence at international trade fairs, significantly reinforcing our position in the American market.

Looking ahead, we are optimistic about the opportunities that lie ahead as we further integrate our values of Italian design and high delivery standards into every interaction, inspiring a new generation of yacht enthusiasts.

Made in Italy

Amare Group: Synonymous with “Made in Italy” **Excellence** in the marine industry, Amare Group stands as a beacon of **Italian craftsmanship**.

Our luxury nautical products are celebrated for their high-end customization, endurance, and safety. Redefine your yachting experience with unparalleled **quality and elegance**.

Sail with us, and discover the true essence of “Made in Italy.” Our dedication to quality and **innovation** ensures that every journey on the water is one of unparalleled sophistication and comfort. Join us in setting new standards for the marine world, where **tradition meets modernity** in perfect harmony.





Glazing and Steel

Amare Group specializes in cutting-edge glass solutions for the marine industry, offering a range of products that combine innovation and high performance. These include **Hull Glazing**, which ensures strength and visibility while maintaining the sleek aesthetic of vessels; **Portholes**, providing durable and stylish windows for ship interiors; and the **Vision Window System**, delivering panoramic views and exceptional clarity for an enhanced onboard experience.

Each product reflects Amare's commitment to superior craftsmanship and the seamless integration of **glass into modern design**. Our innovative approach also includes custom-made solutions tailored to the specific needs of each client, ensuring that every piece not only meets but exceeds industry standards.

With a focus on both **functionality and beauty**, we strive to enhance every aspect of the marine experience.

At Amare Group, we believe that our products should be as resilient and reliable as they are visually stunning, providing both **safety and style for luxury yachts around the world**.

Kinematics

Amare Group's Kinematics category offers advanced mechanical solutions designed to enhance **functionality** and **luxury** in the marine environment.

Vanity Gangway and **Arya Multifunctional Gangway** systems provide sleek, automated access to compartments and storage spaces. The **Swim ladder** ensures safe and elegant boarding, while **Charon lift** offers smooth and efficient movement between deck levels. Amare Group's **Terraces** expand living areas with precision-engineered platforms, and the Garage **HatchTansom** system optimizes space and accessibility for watercraft storage.

All these systems are powered by a high-performance **Power Unit**, reflecting Amare Group's commitment to innovation and seamless integration.

By applying precise **motion control and mechanical efficiency**, Amare Group's designs ensure smooth, reliable movement in applications requiring dynamic operation.

Each system is crafted with meticulous attention to detail, offering both functionality and a touch of luxury.

This dedication to excellence guarantees that every interaction with our products is seamless and satisfying for our clients.



Riva

VALLETTA



ASW Wireless Automation

Welcome to a new era of yacht living, brought to you by Amare Group. **ASW** is an intelligent and ecological product designed to respect the environment.

This **revolutionary system** eliminates the need for wiring through its **Wireless Mesh Technology**, offering a hassle-free and efficient solution for boat owners, minimized maintenance and installation time, reduced consumption, and lower running costs. With a focus on **sustainability** and a commitment to a plastic-free world, the ASW Wireless Automation sets a new standard in boat automation.

This innovative approach not only enhances the functionality and efficiency of yachts but also promotes an **eco friendly** lifestyle. By integrating smart technology with sustainable practices, Amare Group continues to lead the way in providing exceptional solutions for **modern yachting**.



INFYNITO 80

INFYNITO 80
WORLD PREMIERE

Custom Projects

With the **Custom Projects line**, our customers have the opportunity to add their personal touch.

Rely on our experienced team to breathe life into a unique, top quality product. Attention to details and finishes is our hallmark. Each product is tailored to desire, ensuring it meets the highest standards of luxury and functionality.

Our skilled artisans and engineers collaborate closely with clients, **transforming visions into reality** with precision and care. Whether it's a specific design element or a unique feature, we ensure that every aspect of your custom project reflects your personal style and needs, making **each creation truly one-of-a-kind**.

Sustainability

At Amare Group, we are deeply committed to sustainability, not just as a practice but as a core part of our company culture.

In the yachting world, where the delicate balance of nature meets the pinnacle of luxury, we recognize our responsibility to **lead with environmental stewardship**.

Our dedication to sustainability is reflected in every aspect of our operations—from the **materials** we choose to the **processes** we employ. By integrating eco-friendly technologies and sustainable practices, we aim to minimize our environmental footprint while delivering top-tier products that meet the high standards of our discerning clients.

We believe that innovation and sustainability go hand in hand. Our approach involves constant evolution and collaboration, ensuring that our designs not only enhance the yachting experience but also respect and protect our oceans.

We strive to create products that are not just beautiful and functional but also **contribute to a more sustainable future** for the marine industry.





Amare

Aftersales

Our commitment to our clients extends to every corner of the globe, ensuring that Amare Group product owners are supported, pampered, and catered to from the moment they step on board. We pride ourselves on delivering **exceptional aftersales service**, providing timely assistance, and ensuring complete satisfaction with our products.

Your journey with Amare Group continues long after purchase, as we remain dedicated to exceeding your expectations and enhancing your journey experience.



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Become a Service Point: learn more at www.amare-group.com

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